Finding and Managing International Funding Opportunities.

Luis Canas

canas.4@osu.edu

Interim Director of International Programs in Agriculture
The Ohio State University
Outline

1. Examples of international funding sources

2. Good practices to manage international grants

3. MOUs and other documents
Luis Cañas, Ph.D.

Director
cenas.4@osu.edu

Phone:
330-263-3818

Degree Information:
Ph.D. 2000 Purdue University: Entomology, Biological Control
M.S. 1996 Purdue University: Entomology, Biological Control
B.S. 1994 Panamerican College of Agriculture: Plant Protection

Related Link(s):
Department of Entomology

Biography:
Dr. Luis Cañas is Associate Professor in Entomology and Director of International Programs in Agriculture at Ohio State University. Dr. Cañas is nationally and internationally recognized as an expert in the management of insect pests that attack plants in controlled environments, with more than 22 years of experience. Dr. Cañas has
Funding Opportunities
   a) Search for grants
2. Add your email to programs  
   a) Not all have this option
3. Example  
   a) Innovations Lab: 3-5 years
USDA-FAS

2. Cochran Fellowship
3. Borlaug Fellowship
4. Short to long term programs
Fulbright

1. [https://us.fulbrightonline.org/](https://us.fulbrightonline.org/)
2. Opportunities to receive visitors and students
3. Opportunities to visit other countries
   a) Could be combined with sabbatical

2. For European citizens
   a) They need to apply through their institutions
   b) But they need collaborator in the US
   c) Need to prepare documents for visa application
   d) 3 months usually
Others
1. Gates Foundation
2. Others
Mission opportunities

1. US Embassies around the world
   a) Short time to apply
   b) Close collaboration with partners
   c) Keep communication with mission when visiting the country
Managing International Grants
Preparation of Sub-Awards

1. Contact the R&GE right away
   a) https://research.cfaes.ohio-state.edu/
   b) May need to submit information to “export control”

2. Concept note
   a) Budget form (communicate with budget officers of sub-awards)
   b) Narrative
   c) Partner support letters
Communication

1. Before obtaining grant
   a) Email
   b) Zoom
   c) WhatsApp

2. After obtaining grant
   a) Monthly meetings
   b) Annual report meeting or workshop
   c) Technical Advisory Council evaluation
   d) Preparation of reports and file sharing (sometimes required). OneDrive, others.
Communication

1. At Ohio State
   a) CFAES R&GE
      a) Post award support
   b) Unit fiscal officer
   c) OSP - SPO
   d) AP Banking
2. PI and program manager responsibility
Program manager

1. Always budget for a program manager
   a) Will organize communication and meetings
   b) Will keep track of technical documents and help prepare reports
   c) Will keep track of budget documents (need financial training)
Establishing sub-awards

1. Sub-Awards
   a) Need to make them a “vendor”
   b) They need to submit forms
   c) Need to communicate often with partners

2. The concept of “advances”
   a) Needed to work with international partners
   b) Need to be carefully managed, PI and departments are ultimately responsible
   c) Discussed and explained in detail to partners
Statements of Expense or Receipts

1. Establish a plan to send funds
   a) Quarterly?
   b) Need statement of expense
   c) Email confirming banking information
   d) Current W8 form on file
   e) Takes 2 weeks to a month
Wires

1. AP Banking sends
   a) All forms must be up to date
   b) Each time you need to include:
      i. AP Wire request (signed, approved),
      ii. Statement of expense (approved),
      iii. Email confirming banking information
   c) Once wire is sent, request information from AP banking
   d) Send information to partner
Memorandum of Understanding
MOU steps

1. Concept note
   a) Developed by PI, reviewed by Dr. Canas
   b) Review and Approval from unit chair and Dr. Canas
   c) Review from college

2. Office of International Affairs reviews
   a) Legal
   b) Export control: Visual Compliance Restricted Party screening, Qualtrics Risk Self-Assessment Survey
MOU steps

1. Office of International Affairs reviews
   a) Draft preparation
   b) Draft review by partner
   c) Need for translation (costs covered by PI)
   d) Legal approves

2. Final approvals
   a) CFAES final approval
   b) Signing ceremony
   c) 5 years
Questions?

Thank you