

# Finding and Managing International Funding Opportunities.

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Luis Canas

[canas.4@osu.edu](mailto:canas.4@osu.edu)

Interim Director of International Programs in Agriculture

The Ohio State University

**CFAES**



**THE OHIO STATE UNIVERSITY**

COLLEGE OF FOOD, AGRICULTURAL,  
AND ENVIRONMENTAL SCIENCES

# Outline

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1. Examples of international funding sources
2. Good practices to manage international grants
3. MOUs and other documents

# International Programs in Agriculture

College of Food, Agricultural, and Environmental Sciences



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## Luis Cañas, Ph.D.

### Director

canas.4@osu.edu

### Phone:

330-263-3818

### Degree Information:

Ph.D. 2000 Purdue University: Entomology,  
Biological Control

M.S. 1996 Purdue University: Entomology,  
Biological Control

B.S. 1994 Panamerican College of  
Agriculture: Plant Protection

### Related Link(s):

[Department of Entomology](#)

### Biography:

Dr. Luis Cañas is Associate Professor in Entomology and Director of International Programs in Agriculture at Ohio State University. Dr. Cañas is nationally and internationally recognized as an expert in the management of insect pests that attack plants in controlled environments, with more than 22 years of experience. Dr. Cañas has



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# Funding Opportunities

# USAID

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1. <https://www.usaid.gov/>
  - a) Search for grants
2. Add your email to programs
  - a) Not all have this option
3. Example
  - a) Innovations Lab: 3-5 years

# USDA-FAS

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1. <https://www.fas.usda.gov/programs>
2. Cochran Fellowship
3. Borlaug Fellowship
4. Short to long term programs

# Fulbright

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1. <https://us.fulbrightonline.org/>
2. Opportunities to receive visitors and students
3. Opportunities to visit other countries
  - a) Could be combined with sabbatical

# Erasmus+

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1. <https://erasmus-plus.ec.europa.eu/>
2. For European citizens
  - a) They need to apply through their institutions
  - b) But they need collaborator in the US
  - c) Need to prepare documents for visa application
  - d) 3 months usually



# Others

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1. Gates Foundation
2. Others

# Mission opportunities

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## 1. US Embassies around the world

- a) Short time to apply
- b) Close collaboration with partners
- c) Keep communication with mission when visiting the country

# **Managing International Grants**

# Preparation of Sub-Awards

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1. Contact the R&GE right away
  - a) <https://research.cfaes.ohio-state.edu/>
  - b) May need to submit information to “export control”
2. Concept note
  - a) Budget form (communicate with budget officers of sub-awards)
  - b) Narrative
  - c) Partner support letters

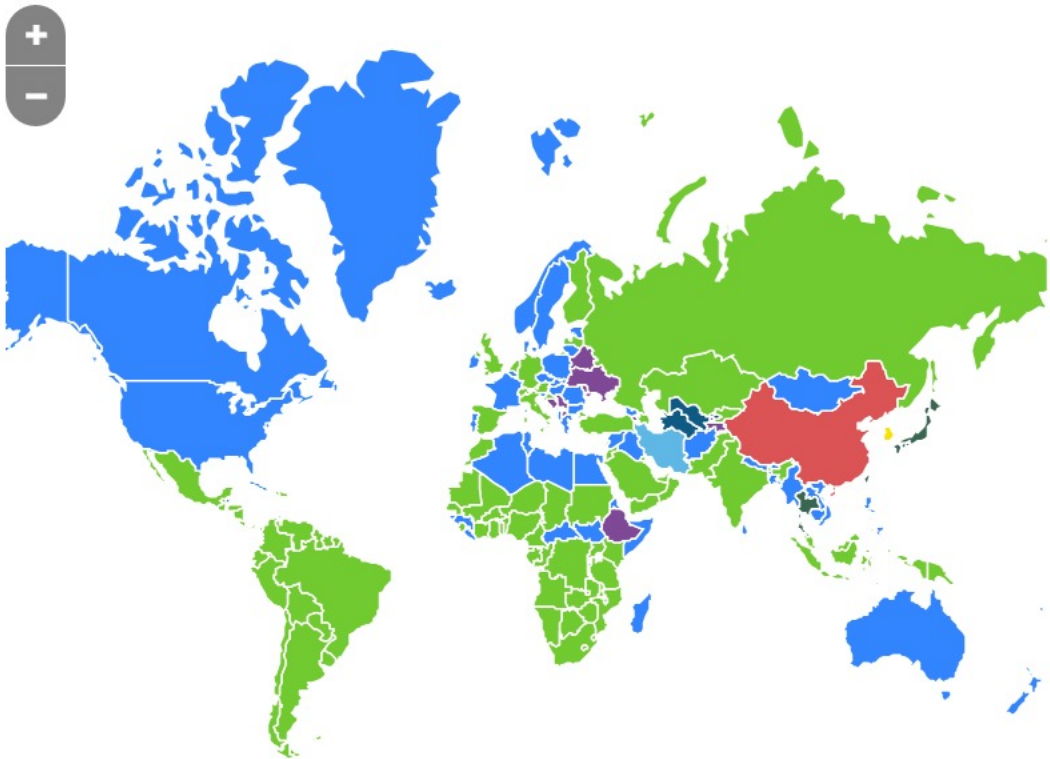
# Communication

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1. Before obtaining grant
  - a) Email
  - b) Zoom
  - c) WhatsApp
2. After obtaining grant
  - a) Monthly meetings
  - b) Annual report meeting or workshop
  - c) Technical Advisory Council evaluation
  - d) Preparation of reports and file sharing (sometimes required). OneDrive, others.

# Most Popular Messaging App in Every Country

(Android App Data: December 2017)



- Facebook Messenger
- WhatsApp Messenger
- Viber Messenger
- WeChat
- Telegram
- LINE: Free Calls & Messages
- KakaoTalk: Free Calls & Text
- imo free video calls and chat



# Communication

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1. At Ohio State
  - a) CFAES R&GE
    - a) **Post award support**
  - b) Unit fiscal officer
  - c) OSP - SPO
  - d) AP Banking
2. PI and program manager responsibility

# Program manager

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1. Always budget for a program manager
  - a) Will organize communication and meetings
  - b) Will keep track of technical documents and help prepare reports
  - c) Will keep track of budget documents (need financial training)



# Establishing sub-awards

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## 1. Sub-Awards

- a) Need to make them a “vendor”
- b) They need to submit forms
- c) Need to communicate often with partners

## 2. The concept of “advances”

- a) Needed to work with international partners
- b) Need to be carefully managed, PI and departments are ultimately responsible
- c) Discussed and explained in detail to partners

# Statements of Expense or Receipts

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1. Establish a plan to send funds

- a) Quarterly?
- b) Need statement of expense
- c) Email confirming banking information
- d) Current W8 form on file
- e) Takes 2 weeks to a month

# Wires

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1. AP Banking sends
  - a) All forms must be up to date
  - b) Each time you need to include:
    - i. **AP Wire request (signed, approved),**
    - ii. **Statement of expense (approved),**
    - iii. **Email confirming banking information**
  - c) Once wire is sent, request information from AP banking
  - d) Send information to partner

# **Memorandum of Understanding**

# MOU steps

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## 1. Concept note

- a) Developed by PI, reviewed by Dr. Canas
- b) Review and Approval from unit chair and Dr. Canas
- c) Review from college

## 2. Office of International Affairs reviews

- a) Legal
- b) Export control: Visual Compliance Restricted Party screening, Qualtrics Risk Self-Assessment Survey

# MOU steps

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1. Office of International Affairs reviews
  - a) Draft preparation
  - b) Draft review by partner
  - c) Need for translation (costs covered by PI)
  - d) Legal approves
2. Final approvals
  - a) CFAES final approval
  - b) Signing ceremony
  - c) 5 years

# Questions?

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Thank you

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